HOW TO QUOTE ACCURATELY IN 20-20

Set Styles & Pricing
The models, premiums or finishes you choose here are listed on a Quote Report under the Supplier section. The pricing for these items appears under the Cabinets sub-total and under Accessories.

Catalog Styles Tab:
- Select the Catalog Styles Tab. The items listed under the Style column vary depending on the catalog.
- Click a line under Value and click Add to select a model.
- Repeat the previous steps for all the models you want to select.
- To unset a style, click it and on the Unset button. The line is now blank.
- To modify an up-charge, click it and onto the Edit button.
- **You "MUST" do next step to receive accurate pricing on your quote!!**
**Price Levels Tab:**

- To select the price level according to the door style selected, click the **Price Levels** tab.
- On the left side, you will see the catalogs used for the current design. Click a catalog to select price levels.
- Click the drop-down arrow beside **Common price level** and make a selection.
- To produce a comparative Quote, select 1 to 3 levels beside **Extra price levels for Quote report**.
- Click another tab or click **Close** to return to the Work area.